



Activity at March 31, 2024

Conference call
April 23, 2024



OUR TRANSITIONS
— *To accelerate*
YOUR TRANSITIONS



Highlights of the period



Remediation in the Amazon rainforest (Kanay - Peru)

■ Demanding comparison basis with Q1 2023

- Smaller contribution from "spot" environmental clean-up and emergency activities in France and abroad
- Lower energy sales prices in France
- Early maintenance shutdown on T1 2024 at Salaise (France)

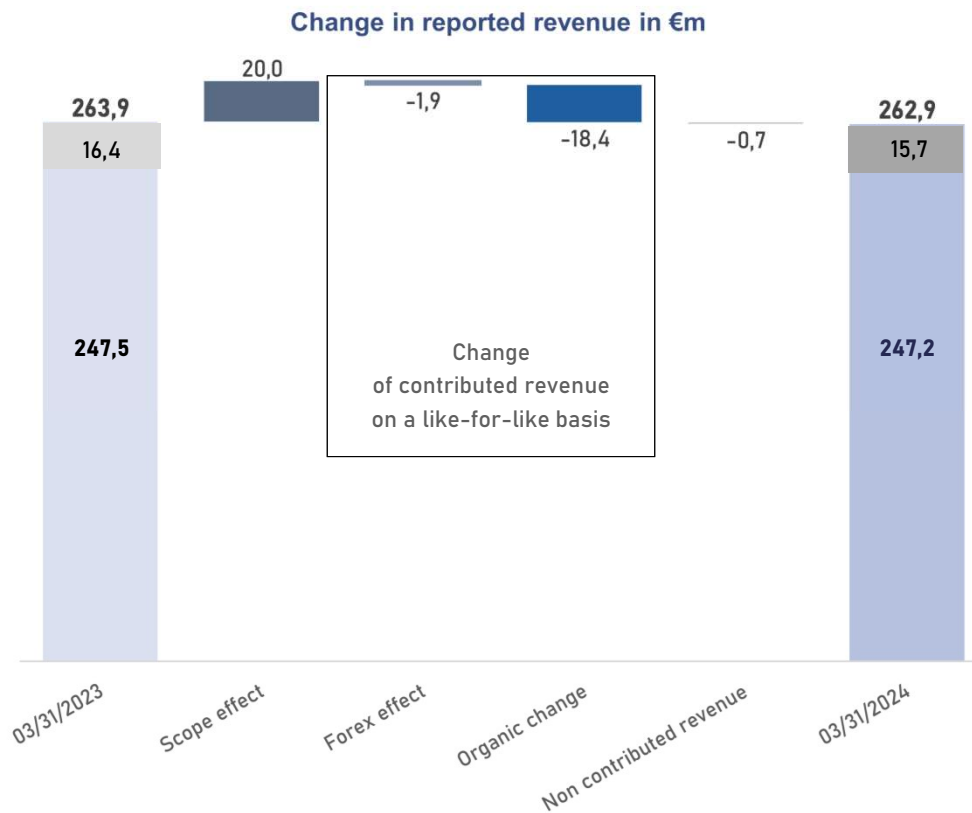
■ Solid markets in France and slight decline internationally

- French revenue: +2.9% (*organic change excluding spot business, energy and maintenance shutdown at Salaise*)
- International revenue: -2.0% (*organic change excluding spot business*)

■ FY 2024 revenue target confirmed: close to €1,100 million

- Reduction in unfavorable base effect related to environmental clean-up and emergency contracts from Q2 onwards
- Increased availability of DD incineration in H2 2024

Stable revenue at March 31, 2024 Contribution of 2023 acquisitions



Non-contributed revenue: €15.7m vs. €16.4m at 03/31/2023

- IFRIC 12 investments: €0.8m vs. €2.2m
- TGAP: €14.9m vs. €14.2m

Contributed revenue: €247.2m (vs. €247.5m at 03/31/2023)

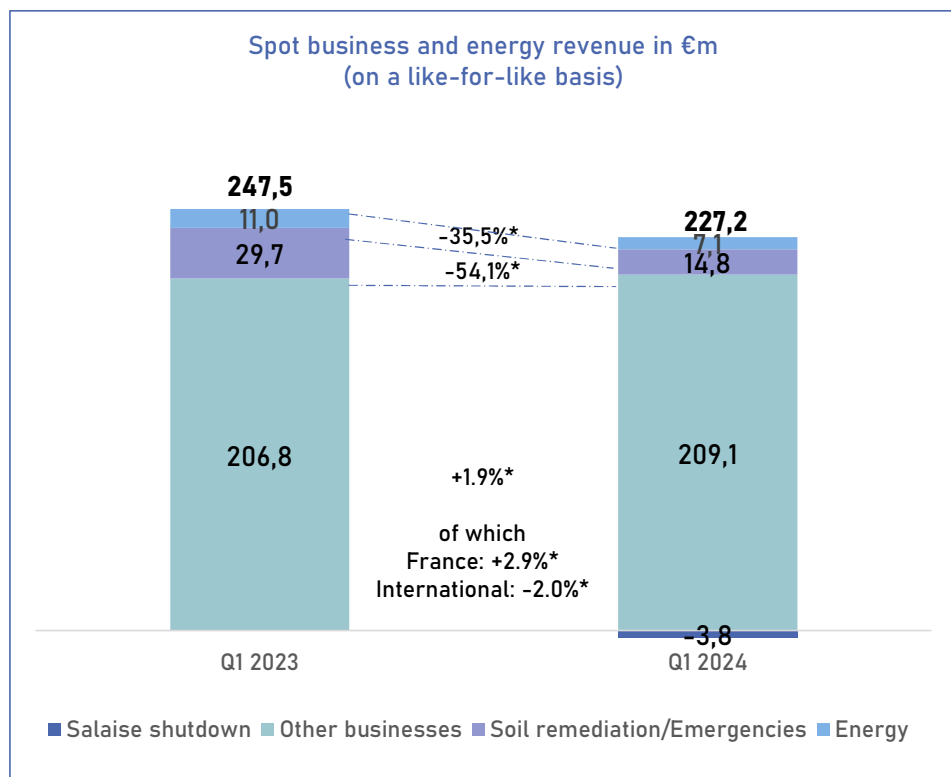
- 0.1% (reported data)
- 7.4% (organic*)

Organic* :

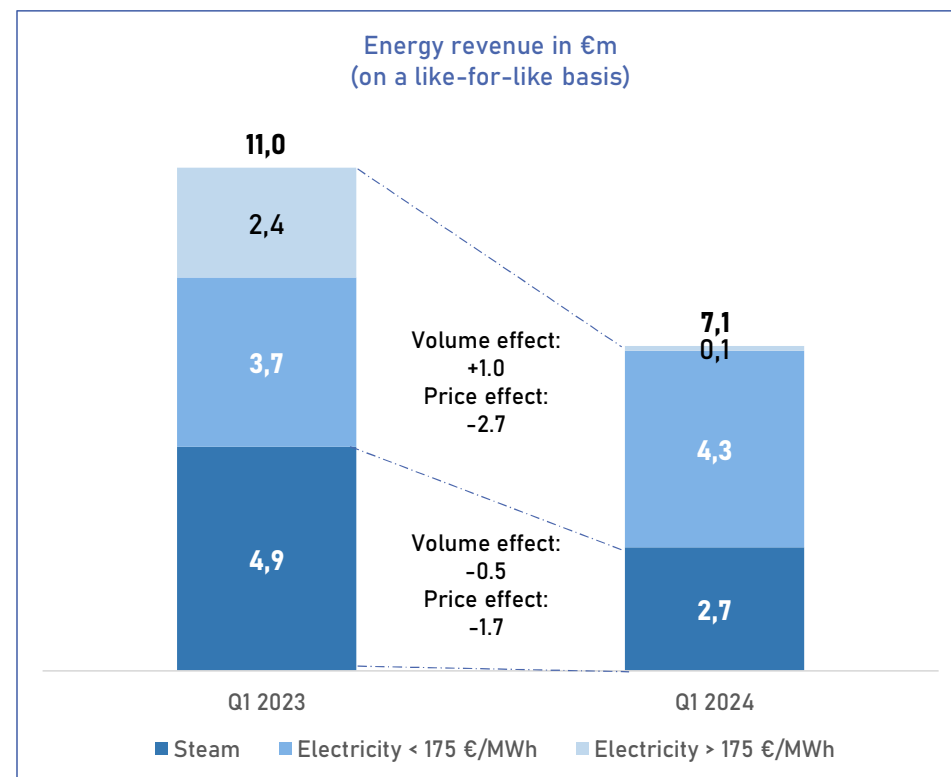
- Q1 2023: strong contribution from spot business and energy
- Solid markets in most perimeters and geographical areas: revenue up slightly at +1.9% (excluding spot business, Salaise shutdown and energy price effect).

* Change at constant scope and exchange rates

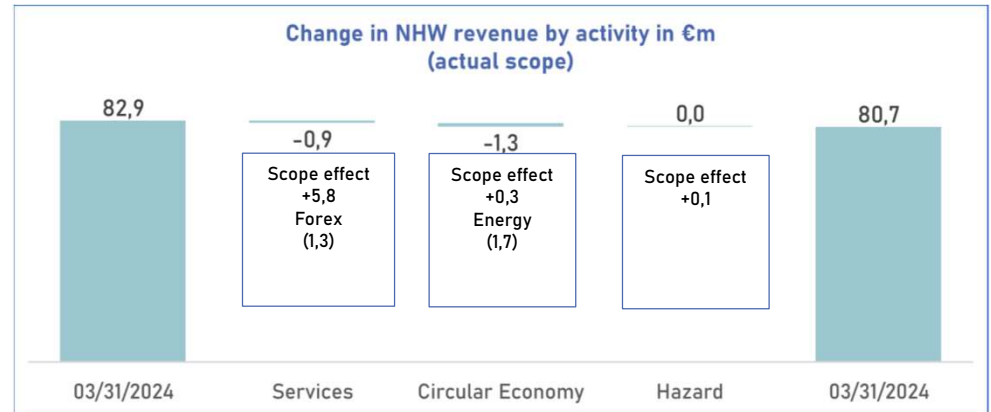
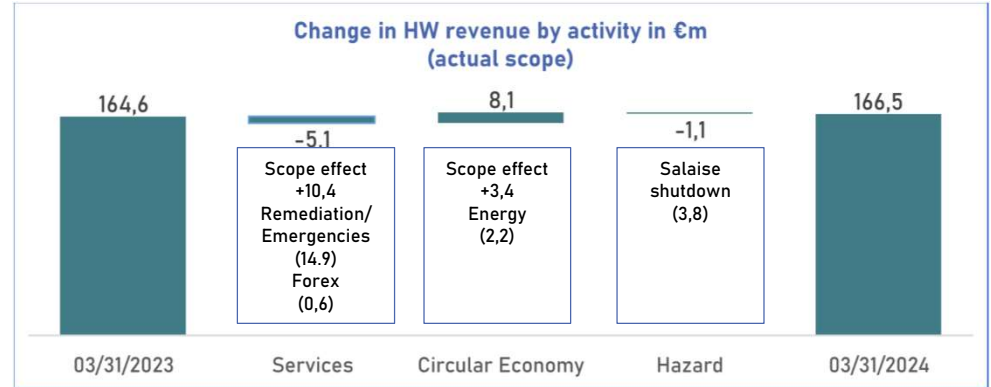
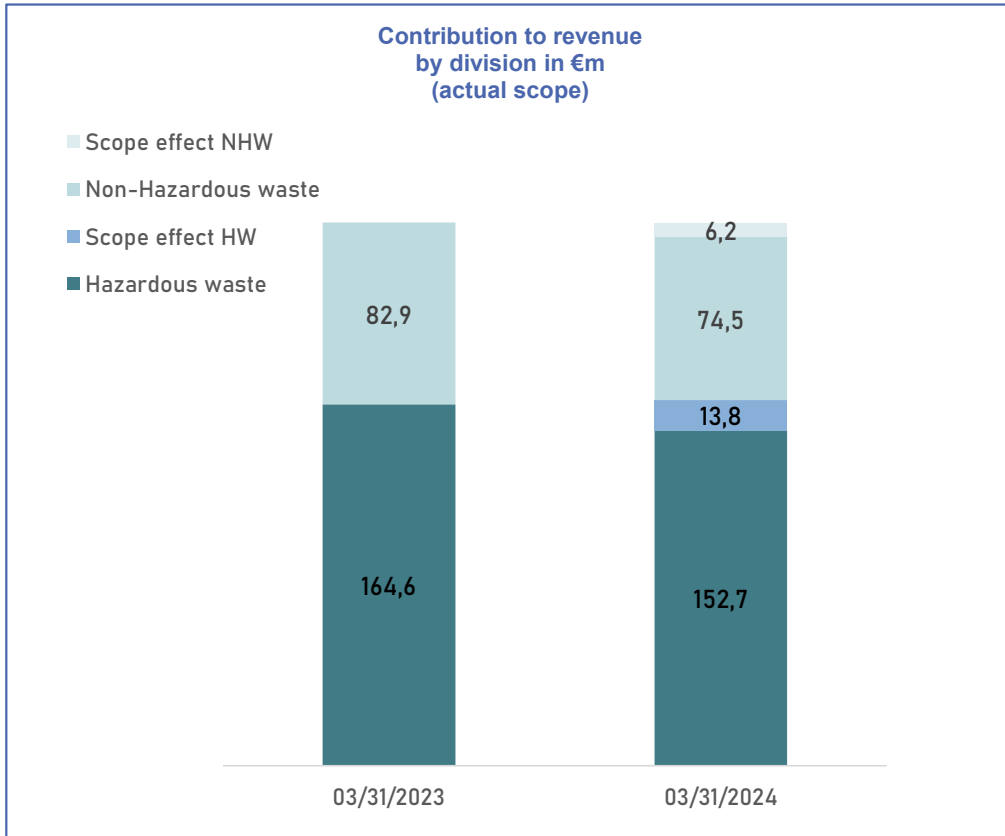
One-off impact of spot activities and the Salaise shutdown Energy effect



* Change at constant scope and exchange rates

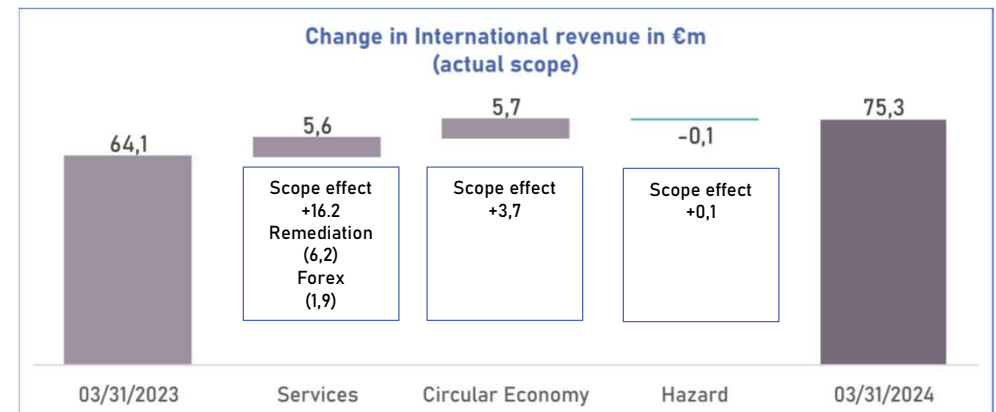
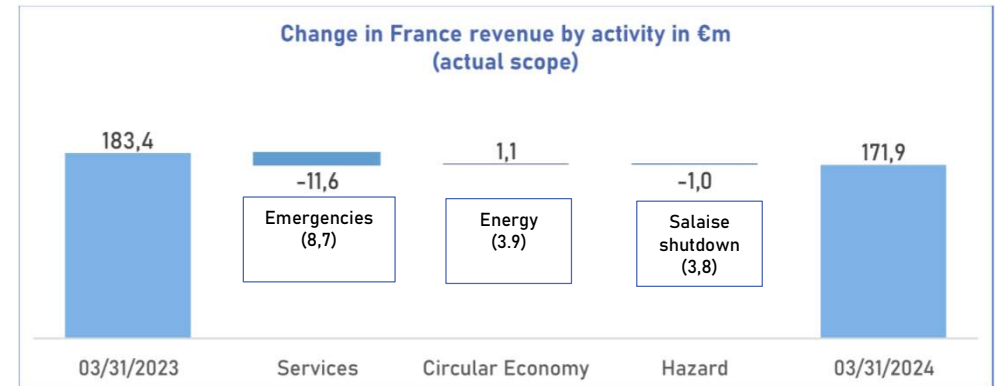
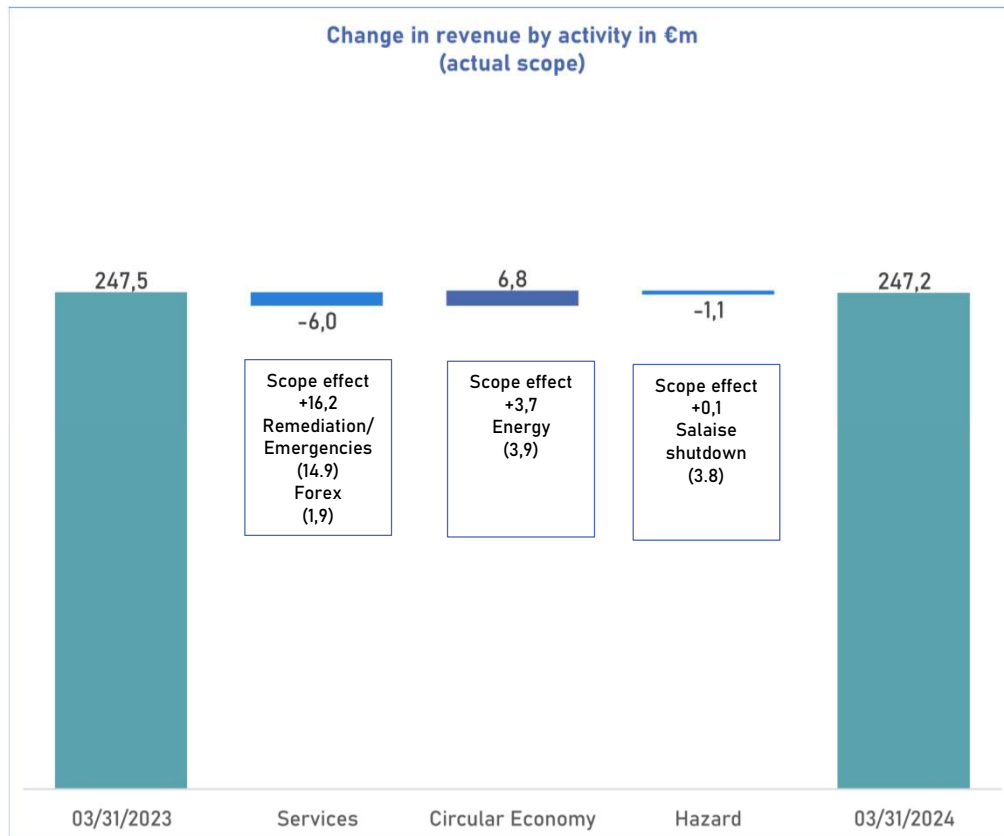


DD division: impact of spot activities DND division: impact on Forex and Energy



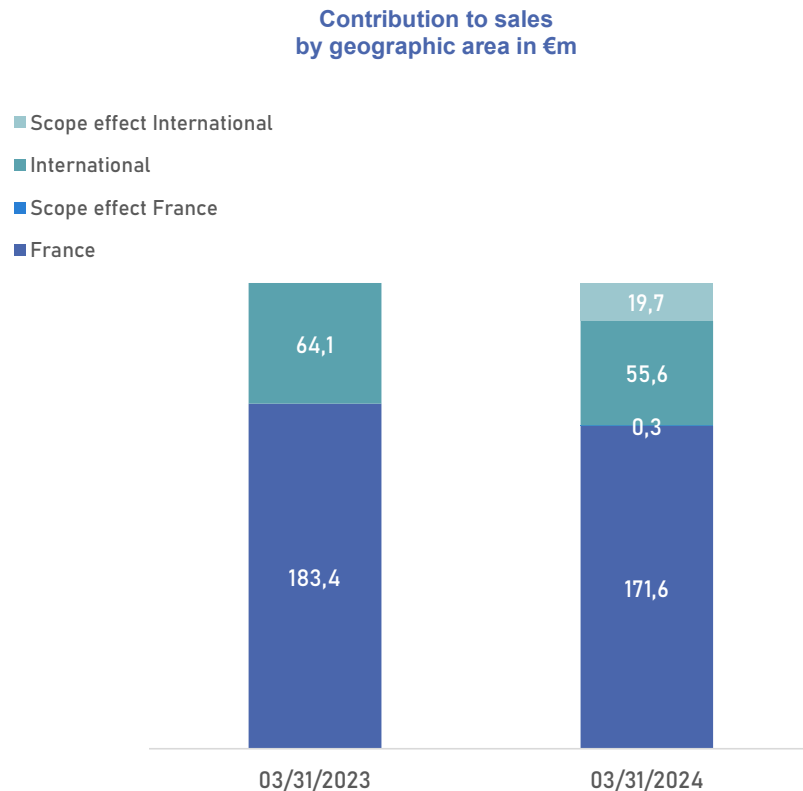
Solid Circular Economy (excluding Energy) and Hazard Management businesses

Impact of spot markets on Services



Contribution of geographical perimeters

France: Solid markets (excluding site operations and energy) International: Contribution of acquisitions



International: revenue €75.3m +17.5% (reported data)
-10.6% (organic*)

Perimeter effect: +€19.7m (Furia -Italy- + Essac -Peru- + RAD -Namibia-)

Negative Forex effect: €(1.9)m vs. €(2.4)m at 31.03.23

Organic*: revenue down-2.0% excluding spot business

- Europe (excluding Solarca): revenue of €19.1m, down 8.2%.
- South Africa: revenue of €21.0m, down 6.8%.
- AmLat: revenue of €7.8m, down 36.1%
- Solarca (Worldwide): revenue of €7.7m, up 14.9%

France: contributed revenue: €171.9m -6.3% (reported data)
-6.4% (organic*)

Scope effect: +€0.3m (Séché ARI -France)

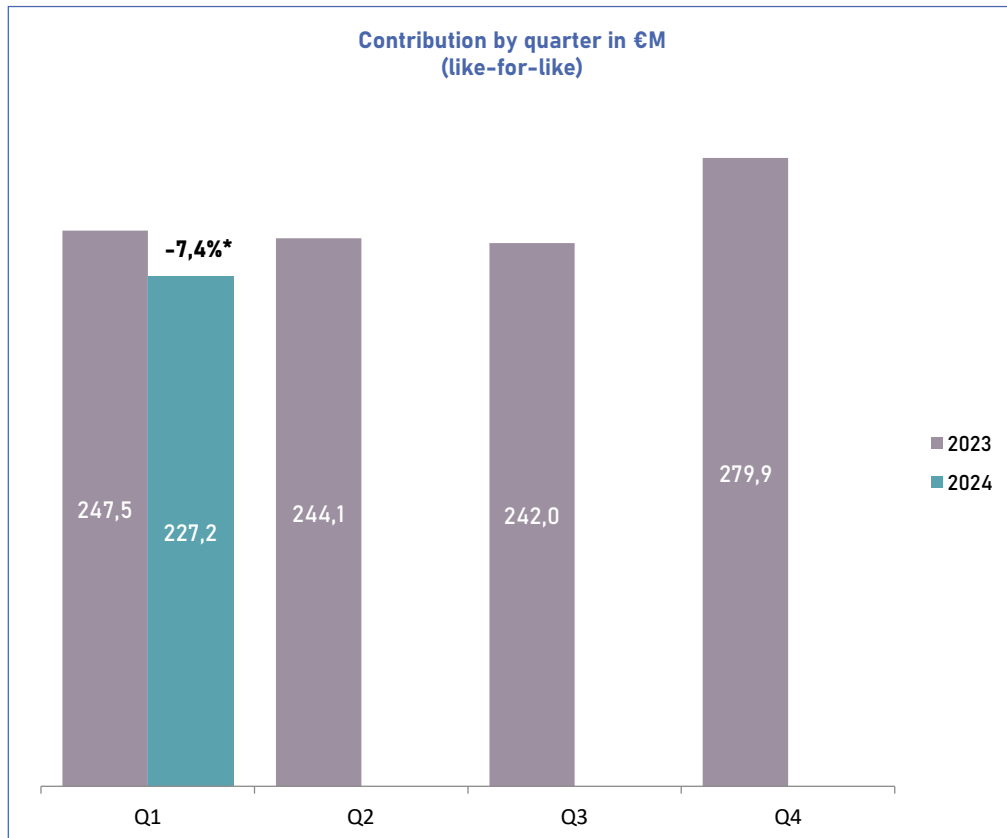
Organic* :

- Solid markets: revenue up 2.9% excluding
 - Spot business and Energy effect: impact of €(12.6) million
 - Impact of early maintenance at Salaise: €(3.8) million

* Change at constant scope and exchange rates

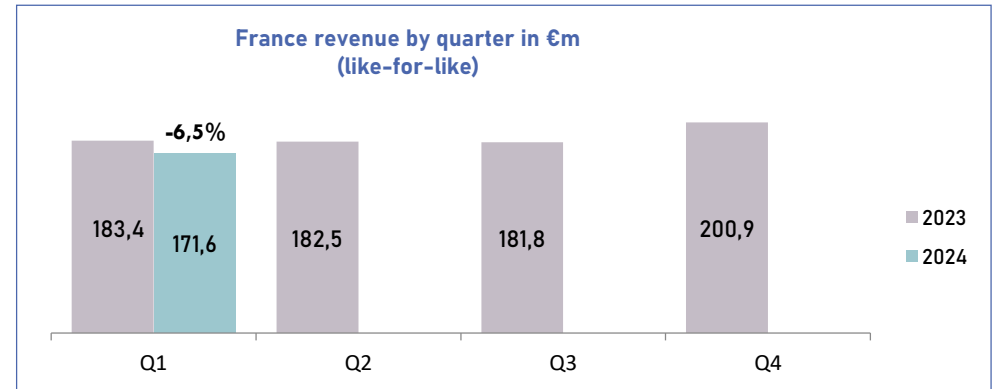
Quarterly activity trend

Return to a normative contribution from site operations from Q2 onwards

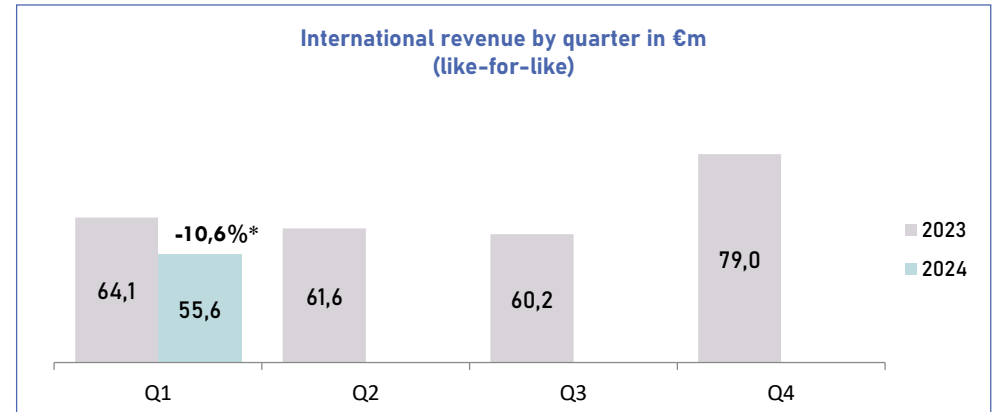


Consolidated data

* Change at constant exchange rates



Consolidated data



Consolidated data

* Change at constant exchange rates

FY 2024 revenue targets confirmed



Solvent regeneration and chemical purification (Speichim Processing - France)

Return to a more normative basis of comparison as of Q2 2024

- Assumption of significantly lower energy selling prices in 2024 vs. in 2023
- Improved contribution from site operations in France and abroad
- Greater contribution from DD incineration on S2

Annual growth target confirmed

- Organic growth: +5% on 2023* adjusted contribution sales (€985m)
 - Contribution of new perimeters: €60 million
- to target sales of close to €1,100 million in 2024

* Contribution net of price effects on energy sales and the contribution of acquisitions completed by the end of 2023 (Furia + Essac + RAD).



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Contact

Manuel Andersen

Vice President, Investor Relations

m.andersen@groupe-seche.com

www.groupe-seche.com

Appendix 1

Contributed revenue: details of scope effect

| At March 31, 2024 - In €m | Hazardous waste | | | Non-hazardous waste | | | Total |
|---------------------------|-----------------|------------------|----------|---------------------|------------------|------------|-------------|
| Companies | Services | Circular economy | Danger | Services | Circular economy | Danger | |
| Séché ARI | - | - | - | 0,3 | - | - | 0,3 |
| Furia | 9,3 | 3,4 | - | 4,1 | - | - | 16,8 |
| Essac | 1,1 | - | - | - | - | - | 1,1 |
| Rent-A-Drum | - | - | - | 1,4 | 0,3 | 0,1 | 1,8 |
| Total | 10,4 | 3,4 | - | 5,8 | 0,3 | 0,1 | 20,0 |

■ Additions to the scope of consolidation: +€20.0 million

- Séché Assainissement Rhône-Isère -ARI- (consolidated at July 1, 2023): +€0.3m
- Furia (consolidated on October 1, 2023): +€16.8m
- Essac (consolidated on October 1, 2023): +€1.1m
- Rent-A-Drum (consolidated at January 1, 2024): €1.8m