# Activity at March 31, 2014

Conference call for April 29, 2014





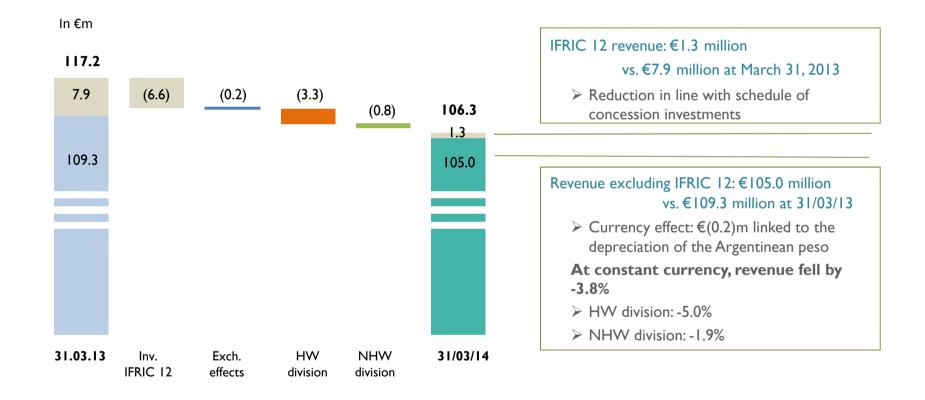
### Slight fall in activity in the first quarter of 2014

- Revenue excluding IFRIC 12: 3.8% at comparable exchange rates
  - Lacklustre macroeconomic environment
  - > Hazardous Waste impacted by the weak industrial environment
    - ✓ Resilient eco services (depollution, etc.)
    - ✓ Weaker performance by the industrial production-related businesses (incineration, platforms, etc.)
  - > Non-Hazardous Waste underpinned by recurrent activity with local authorities
    - ✓ Solid incineration activity
    - ✓ Decline in eco services and storage
- Outlook: Revenue excluding IFRIC 12 remained stable in 2014 in relation to 2013





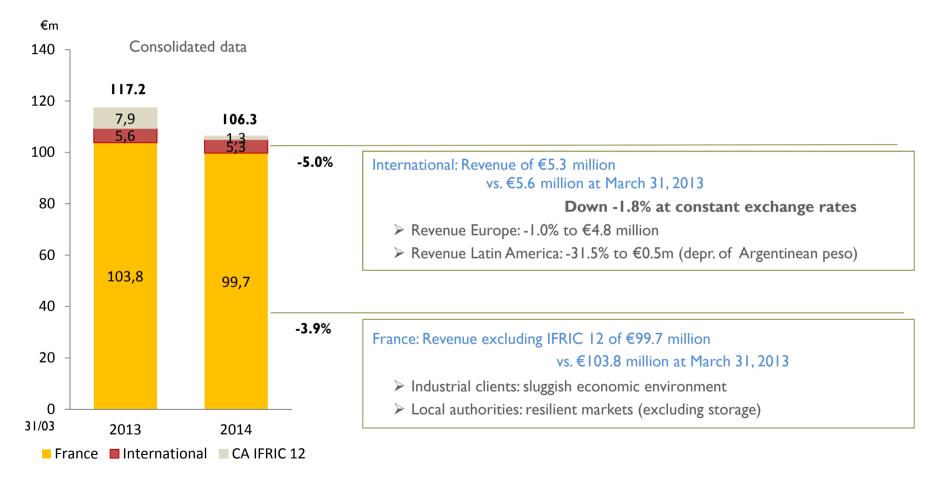
#### Change in reported revenue: Lower investment in concessions Weaker performance by HW division







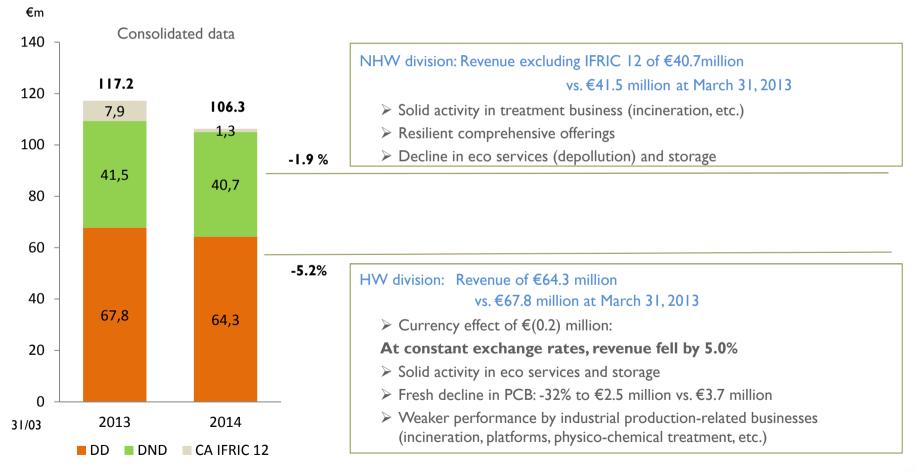
#### Change in revenue by geographical area







#### Varying business trends within the divisions







- O Low visibility on the macroeconomic outlook, particularly concerning industrial production in France
- Revenue excluding IFRIC 12 should be stable in 2014
  - > HW division partly dependent on the trend in industrial production
  - > NHW division more resilient, with commercial opportunities



## Q&A

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