

Press release

Changé, March 29, 2017

International acquisitions on the hazardous waste markets

Séché Environnement is developing its waste processing offer for industrial clients in Chile and Peru

Séché Environnement is announcing the acquisition from the Befesa Group of two companies that specialize in processing hazardous waste in Latin America: Soluciones Ambientales del Norte SA (SAN) in Chile and Befesa Peru SA in Peru.

With these acquisitions, Séché Environnement now has local solutions for recovering, processing and securing hazardous waste and access to key target industrial clients in the mining and oil exploration sectors:

- In Chile, SAN specializes in processing and storing hazardous waste that is mainly produced by the mining industry. The company also sorts, recovers and processes non-hazardous industrial waste.

With 52 employees, the company manages a storage site for hazardous waste with an annual authorized capacity of 40 kt.

A fairly new company (2008) that is ISO 9001, ISO 14001 and OHSAS 18001 certified, SAN is developing in line with the highest international standards. Its location in the arid north of the country in the heart of the mining region is a real asset;

- In Peru, Befesa Peru manages sites that recover and process hazardous waste that mainly comes from companies in the mining industry and the energy sector.

It is the only company in Peru that offers fully integrated services to recover and process hazardous waste thanks to an analysis laboratory, an incinerator, a water treatment unit and a final waste storage site with an annual authorized capacity of 55 kt.

Created in 2003 and currently employing 75 members of staff, the company is ISO 9001, ISO 14001 and OHSAS 18001 certified. Located south of Lima, it has significant land reserves.

In these two countries, growth in the volume of hazardous industrial waste and a strengthening of environmental regulations targeting waste-producing industries should prove advantageous for hazardous waste recovery and processing activities.

The acquired businesses represented revenues of approximately €10 million and EBITDA of around €3 million in 2016.

These companies will be included in the Group's consolidation scope as of January 1, 2017.

After acquiring a 49% stake in Kanay in Peru in 2015, a company which specializes in processing medical waste, these highly complementary acquisitions will reinforce Séché Environnement's presence in Latin America on the hazardous waste management markets (processing and services) and among its main target industrial client base.

Séché Environnement is also a long-standing operator in Argentina and Mexico on the high value-added niche PCB processing markets.

With its specialist know-how on the most complex waste and a strong international reputation among industrial clients, these acquisitions confirm Séché Environnement's international development strategy on the hazardous waste markets.

Next release

Consolidated revenue at March 31, 2017

Wednesday, April 26, 2017 after market close

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About Séché Environnement

Séché Environnement is one of France's leading players in the recovery and treatment of all types of waste, from both industry and local communities.

Séché Environnement is the leading independent operator in France. It is uniquely positioned as a specialist in technical risk, at the center of the regulated waste treatment and recovery markets, which have high barriers to entry.

Its facilities and expertise enable it to provide high value-added solutions to its industrial and public authority clients, targeting the challenges of the circular economy and sustainable development requirements, such as:

- ✓ the material and energy recovery of hazardous and non-hazardous waste;
- ✓ all types of treatments for solid, liquid or gaseous waste (thermal, physical-chemical or radiation treatment);
- ✓ the storage of final hazardous and non-hazardous waste;
- ✓ eco-services such as decontamination, decommissioning, asbestos removal and rehabilitation.

Leveraging its extensive expertise, Séché Environnement has successfully developed its environmental services business lines in waste management outsourcing markets for its clientele of large communities and major industrial companies both in France and abroad.

Séché Environnement has been listed on Eurolist by Euronext since November 27, 1997.

It is eligible for equity savings funds dedicated to investing in SMEs and is listed in the CAC Mid&Small and Euronext PEA-PME 150 indexes.

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